

A global pharmaceutical company's move to revamp and revolutionize business operations using SAP S/4HANA.

About Client:

The client, headquartered in Hyderabad, India, stands as a distinguished pharmaceutical manufacturer with a global presence.

As a vertically integrated player, the client boasts an impressive portfolio of 22 pharmaceutical products with 40 regulatory approvals.

Specializing in APIs, PFIs, and Finished Dosages, they serve over 75 countries. Their expansive reach spans across India and the United States, further enhanced by a dedicated R&D department, which has been instrumental in their successful product planning and manufacturing for the past three decades.



About Client:

The client is a trusted name in the pharmaceutical industry, recognized for producing a wide range of off-patent drugs at scale, including Paracetamol, Ibuprofen, Metformin, and Guaifenesin, catering to customers in regulated and international markets.

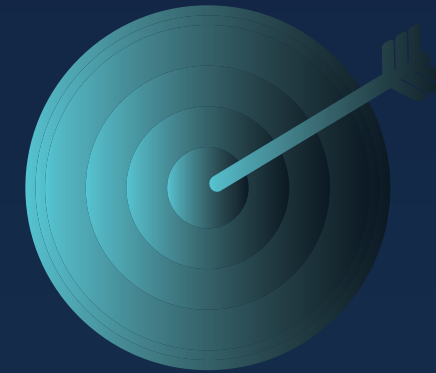
Their offerings encompass Pharmaceutical Formulation Intermediates, Finished Dosages, Combiflam Tablet, Vitamin Tablets, Paracetamol Tablet, and Gaviscon Tablets.



Driving Tech Transformation & Neutralizing Challenges



Profit Margins



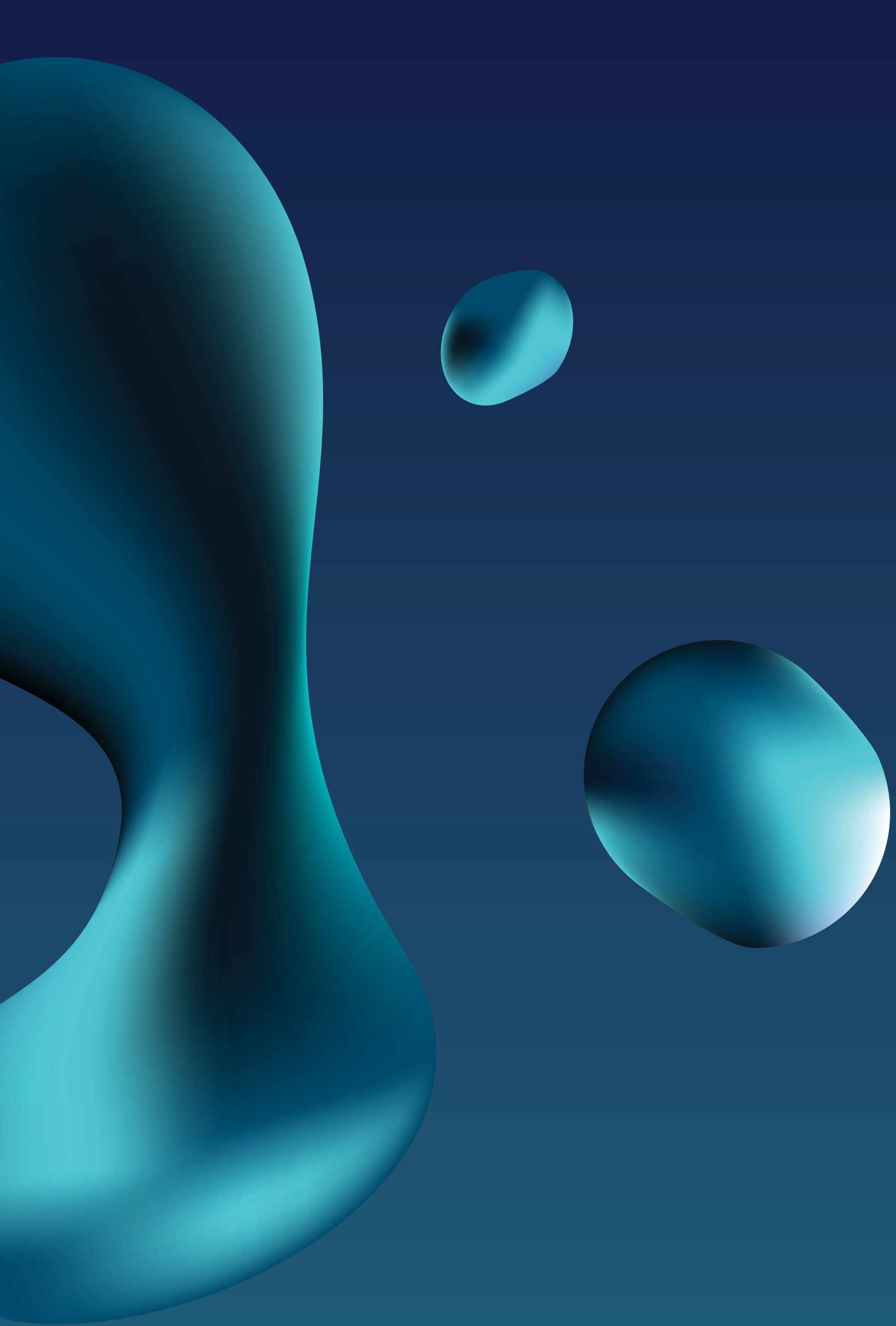
Accuracy



Analytical Reporting
Capabilities

The client's US office was operating with an SAP S/4 HANA 1609 system featuring fundamental modules such as SAP FI and MM. In pursuit of greater business potential and growth, they sought to enhance the functionalities of SAP FI and MM, along with implementation of other modules like CO, PP, and SD within their existing SAP S/4 HANA 1609 framework.

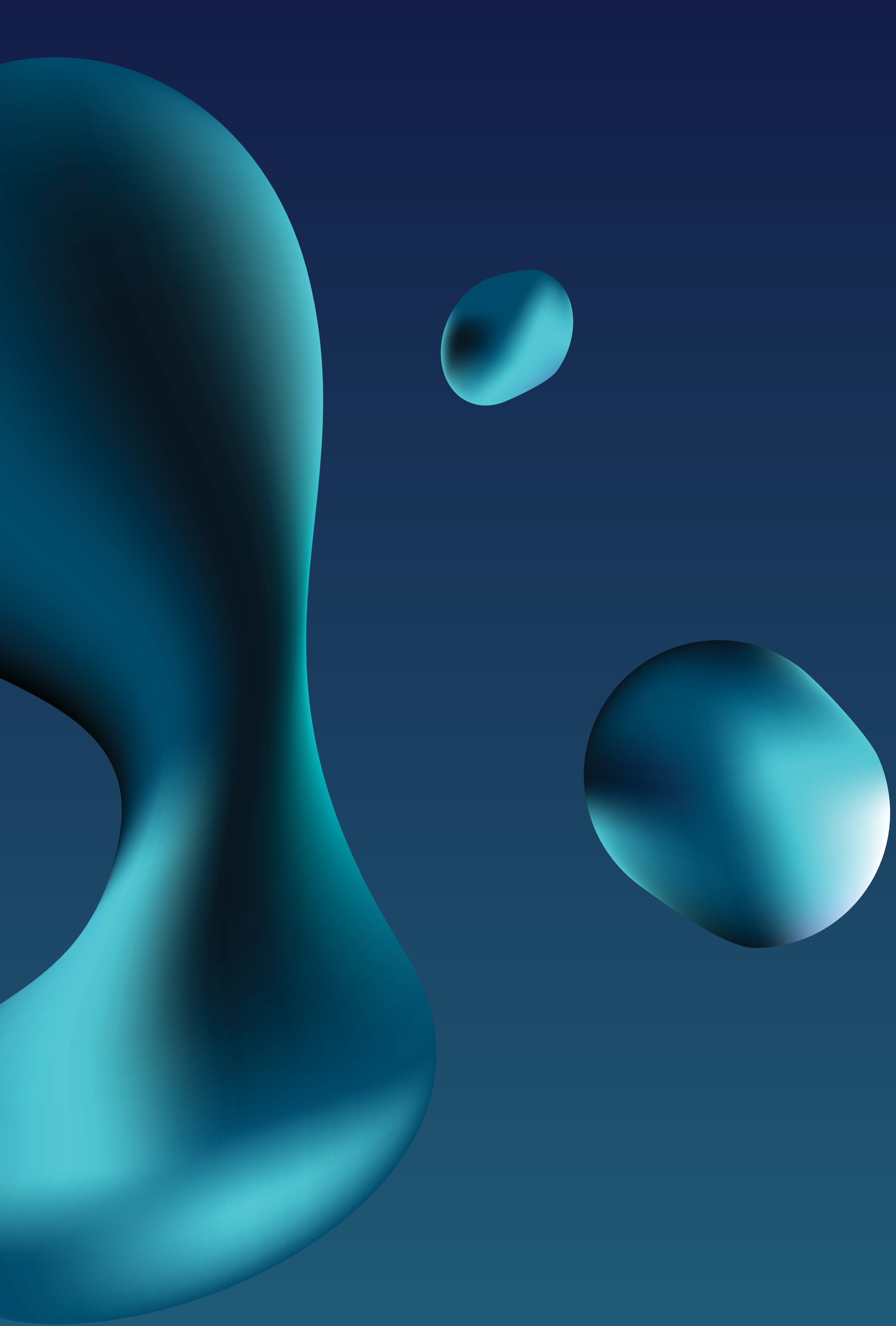
Their key challenges included limited control over profit margins, reduced order accuracy, and a lack of comprehensive analytical reporting capabilities.



Realizing the Solution:

The project involved a series of interconnected steps that played a crucial role in its successful execution. It commenced with in-depth design discussions focused on Production Planning (PP), Quality Management (QM), and Plant Maintenance (PM), aligning the project's vision with the business requirements.

Subsequently, a meticulous design gap analysis was conducted, culminating in primary solution proposals to address any identified gaps.



Realizing the Solution:

In parallel, extensive validation of test scenarios for various stages, including System Testing (ST), System Integration Testing (SIT), and User Acceptance Testing (UAT), ensured that the solution's functionality met the specified criteria.

Moreover, the project's scope extended to process industry implementation, where these comprehensive efforts came together to establish a robust and tailored system that catered to the client's unique needs.



ITRadiant successfully completed the re-implementation within a four-month timeline, leveraging our Activate Methodology to ensure timeliness without compromising quality, all within the allocated budget.

Since the launch, the system has operated flawlessly, providing the company with a reliable tool for its business activities.



Realizing the Solution:

We introduced an overhead distribution system to ensure precise allocation of overhead costs to products, leading to more accurate pricing.

Additionally, we implemented a subcontracting process for co-packer operations, enabling the client to manage these activities effectively and fostering co-operation with partners.

Our enhancements in financial accounting and asset management empower the client to maintain control over their financial resources and assets across the organization.

We fine-tuned the system for precise and up-to-date cost data in multi-plant scenarios.

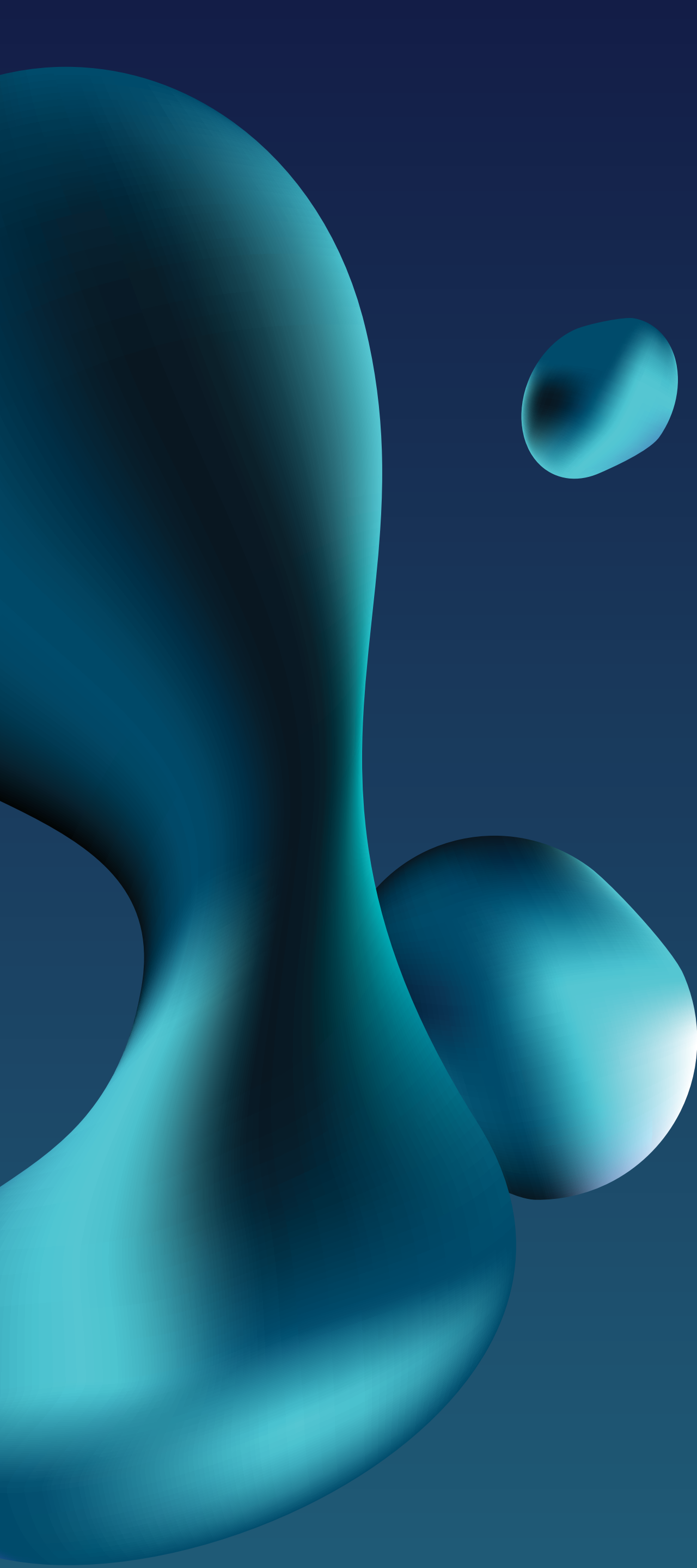
Realizing the Solution:

Furthermore, we established systems for co-packers and subcontractors and introduced a stock-transport ordering (STO) system, enhancing operational efficiency.

Our Fiori platform-supported release strategy streamlines approval processes, while our complex batch management ensures top-quality standards.

To support pricing strategies, we implemented gross-to-net pricing and integrated Cardinal Logistics' 3PL system with SAP, providing comprehensive reporting capabilities for informed decision-making.





Achieving Goals:

The introduction of SAP has yielded valuable results for the client, granting them enhanced control over product margins, increased order accuracy, and expanded analytical reporting capabilities.

Furthermore, our customized services have contributed to a substantial 25% reduction in the client's total cost of ownership. This transformation also marks a shift from a transactional approach to a more strategic one.

The customer's solution has evolved to encompass a strategic perspective. This transition has led to more efficient and scalable inventory tracking and manufacturing processes, setting the stage for long-term business growth.

Granules
India/USA

Industry
Pharma

Products & Services
off-patent drugs

Employees
2800+

Featured Solutions:
SAP S4 HANA 1609; SAP FICO,
MM, EWM, QM, PP and SD

Rapidly Growing SAP Sell and Services Partner



- US based IT services firm dedicated to new age solutions.
- SAP SELL and Services Partner.
- Focus on SAP Mid-market.
- Fastest growing in Life Sciences segment.
- Rapidly expanding in geographic footprint.
- Emerging player in CRM (Salesforce) and RPA (UiPath).

**Rapidly Growing SAP Sell and Services Partner. For more information contact us
Email: info@itradiant.com | Website: www.itradiant.com | Call: +1 302-566-7255**