

RISE for SAP S/4 HANA Private Cloud Implementation.

About Client:

Founded in 2018, the client specializes in developing generic drugs, particularly focusing on challenging-to-manufacture products. Despite its recent establishment, the company boasts a management team with extensive experience spanning decades.

Their achievements include successfully launching over 300 drug products, accumulating revenues of \$800 million. Notably, they've provided customers and patients with savings exceeding \$3 billion through generic drugs.

The company maintains an exceptional compliance record with various regulatory agencies, including the FDA, DEA, and EPA, without any FDA warning letters.

They've re-mediated prior management's warning letters and consent decrees, creating job opportunities for 500 US scientists and 400 pharmaceutical professionals globally.





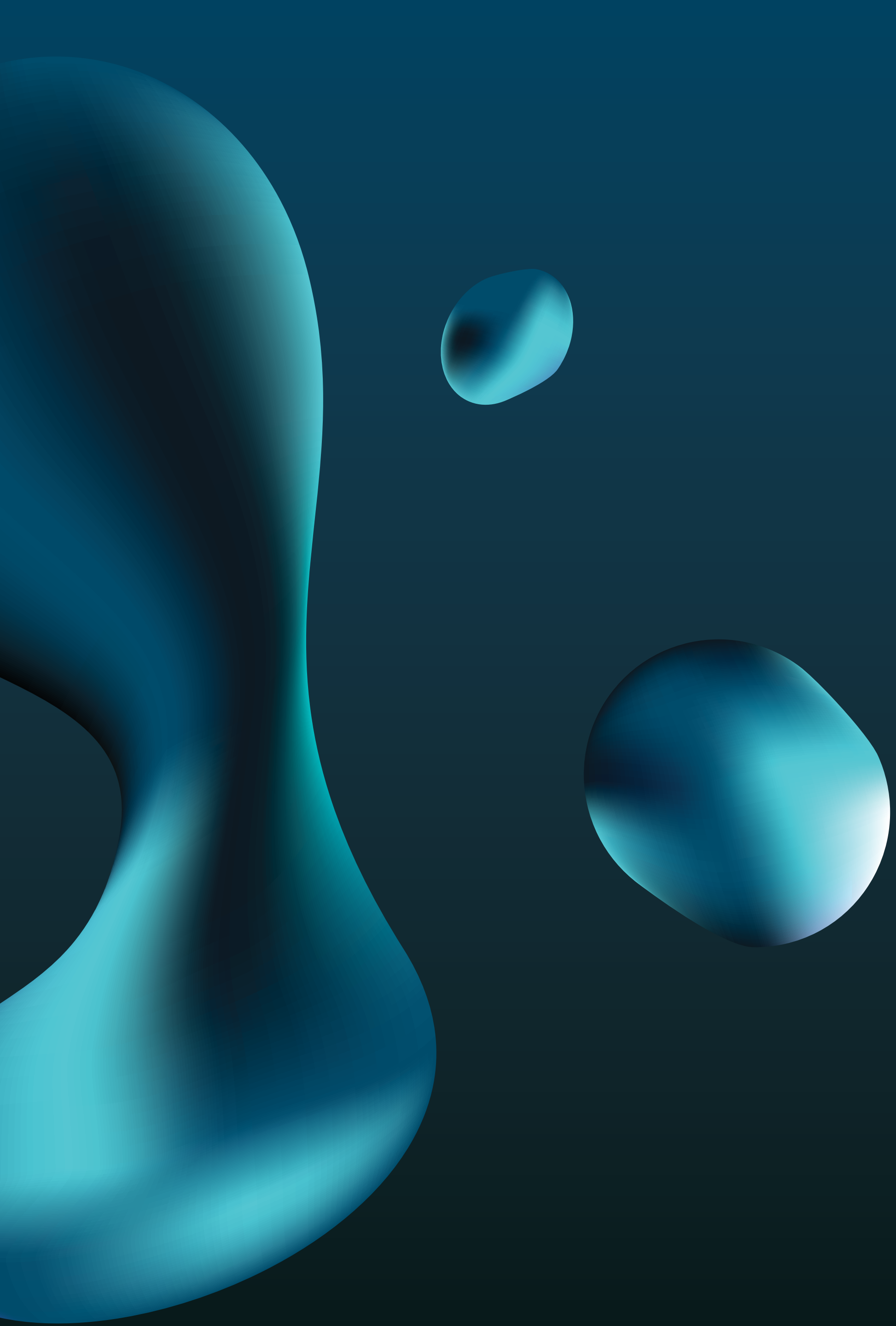
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Additionally, they've founded, developed, and sold multiple pharmaceutical firms, totalling \$1.1 billion in transactions.

The company, headquartered in Somerset, New Jersey, focuses on developing innovative pharmaceuticals to enhance patient well-being. One of the clients specializes in high-barrier-to-entry generic aseptic injectable and ophthalmic medicines, poised for rapid growth.

The other client, dedicated to sales and marketing, has quickly established a robust drug portfolio, fostering strong relationships in both institutional and retail sectors.

Operating solely in the US, it collaborates with these companies as strategic partners, positioning itself as a leading pharmaceutical entity in the country.



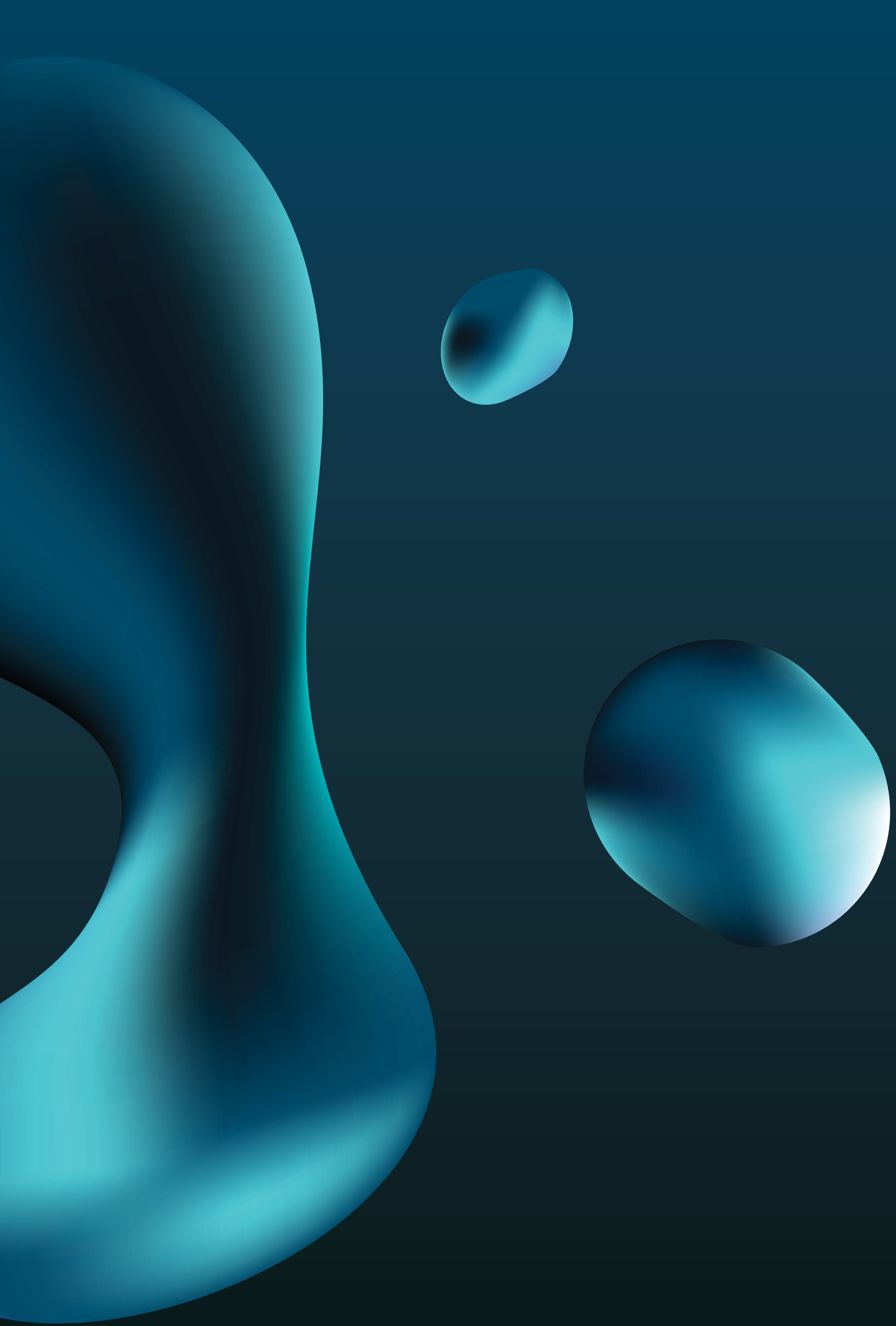
Driving Tech Transformation & Neutralizing Challenges:

Both the companies based in the United States, partnered with their counterpart in India to upgrade their ERP system to RISE for SAP S/4 HANA Private Cloud.

The aim was to integrate SAP S/4HANA ERP across various departments including Financials, Sales, Materials, Warehouse, Production, Quality Management, and Plant Maintenance. This implementation was expected to streamline business processes and boost productivity.

In addition to the integration of SAP S/4HANA ERP, the companies were also planning to integrate other systems such as Laboratory Information Management System, EBMR, RF devices, EDI for 3rd party Logistics, and iContracts for contract management.

These integrations were expected to align with the current and future business needs of the companies.



Driving Tech Transformation & Neutralizing Challenges:

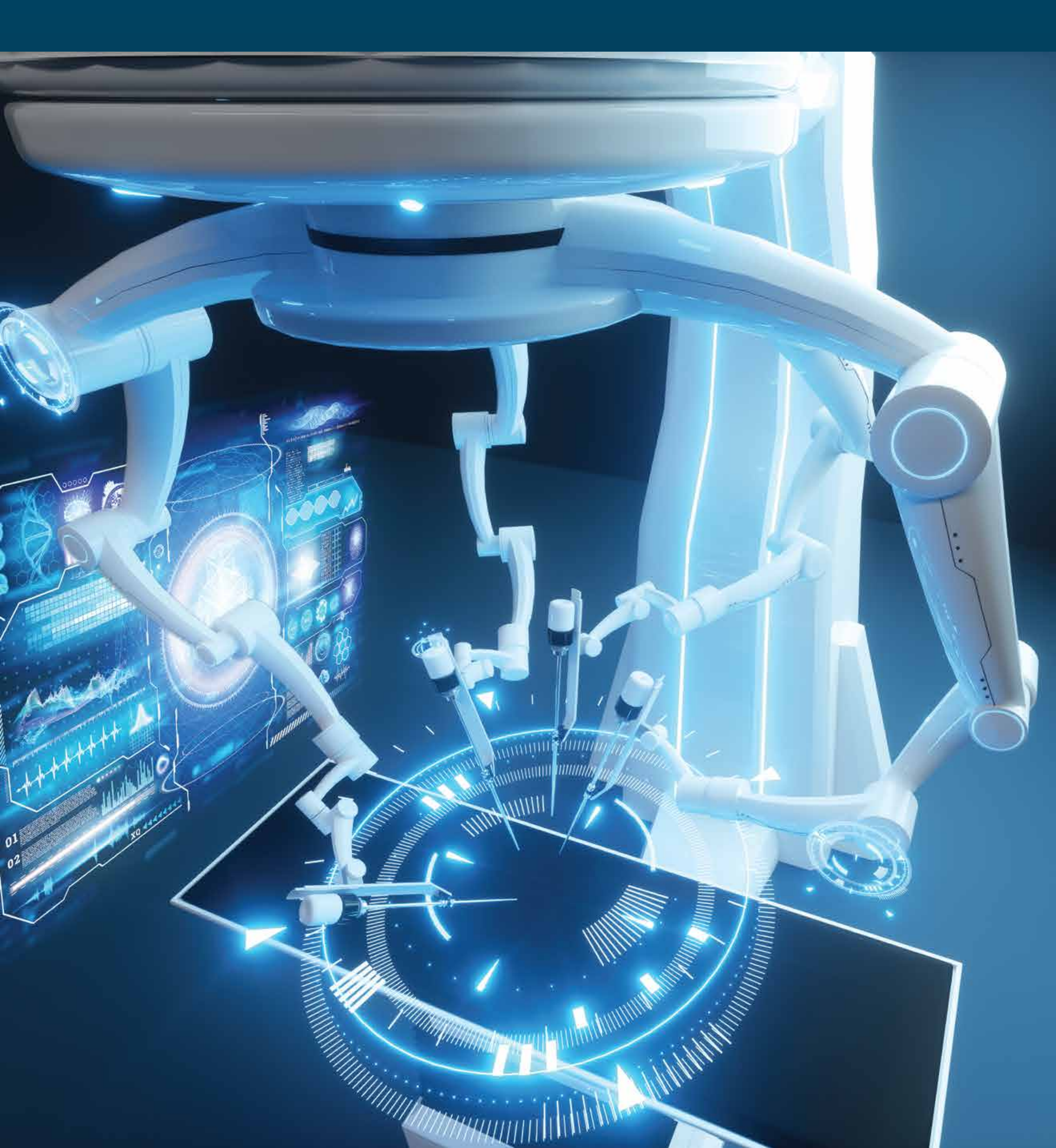
The integration of the Laboratory Information Management System, for example, would enable the companies to manage laboratory data more effectively.

EBMR integration would allow for better management of electronic batch records, while RF devices would facilitate real-time tracking of inventory.

EDI integration for 3rd party Logistics would allow for seamless communication between the companies and their logistics partners, while iContracts integration would streamline contract management.

The decision to upgrade the ERP system and integrate various systems was a strategic move by both the companies. The companies were committed to enhancing their operations and delivering high-quality products to their customers.

The new system would allow them to achieve these goals more efficiently and position them for future growth and success in the competitive pharmaceutical industry.



Realizing the Solution:

The project was initiated with requirement gathering and data collection, followed by the arrangement of client review meetings and sign-off documentation.

Transitioning from existing SAP processes to automated ones involved preparation of Functional Specifications (FS).

This paved the way for thorough User Testing (UT), User Acceptance Testing (UAT), and System Integration Testing (SIT), supplemented by GAP Analysis and necessary developments.

The comprehensive process involved the preparation of end-to-end user manuals for Process and Procedure (PP) documentation and cutover planning.

Client meetings to facilitate the Go-Live and migration to the Automated SAP system were key, followed by the critical phase of Hyper Care and continued support.

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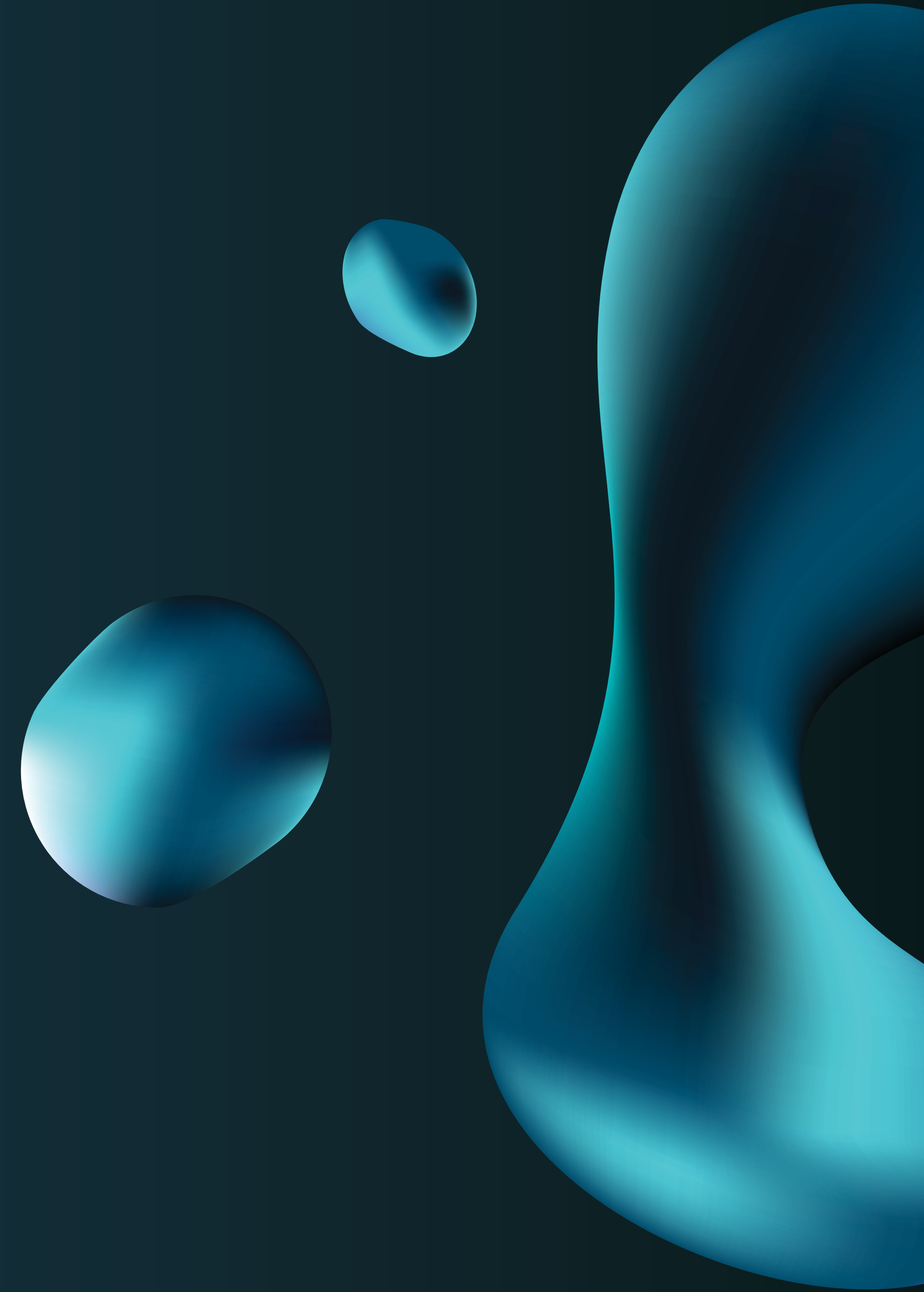
The integration of SAP HANA across FICO, SD, MM, WM, PP, and QM modules yielded multifaceted benefits.

Real-time analytics and reporting empowered data-driven decisions while accelerating performance and optimizing business processes.

Advanced forecasting and predictive analytics enhanced inventory management and quality control, providing a holistic view of operations.

This fostered cost savings, increased user productivity, and ensured a future-ready technology platform.

Moreover, it enabled mobile accessibility, fostering increased efficiency and user engagement across the system.



Achieving Goals:

The implementation of SAP S/4HANA via the RISE program pursued multifaceted strategic objectives. Initially, it streamlined business operations, removing redundancies, and enhancing efficiency.

Leveraging S/4HANA's intelligent technologies, it bolstered innovation and competitiveness in enterprises.

User experience improved with SAP Fiori's intuitive interface, enhancing interactions and usability. In-memory computing enabled real-time analytics, supporting informed decision-making.

S/4HANA's integration allowed agility and scalability, adapting swiftly to market changes. Streamlined processes and cloud-based optimization reduced operational costs effectively.

Advanced analytics and machine learning derived actionable insights, driving data-driven decisions. Upholding data security, compliance, and future readiness were key aspects.

The seamless ecosystem integration enabled interoperability, while a customer-centric approach enhanced overall experiences.

Client	Industry	Products & Services	Employees	Featured Solutions:
USA/India	Pharma	Injectable and ophthalmic drugs	1000+	SAP S4 HANA – FICO, SD, MM, WM, PP, QM & PM

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- Fastest growing in Life Sciences segment.
- Rapidly expanding in geographic footprint.
- Emerging player in CRM (Salesforce) and RPA (UiPath).

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